



October 2nd, 2007

To: Our Valued Customers

Re: Purchase of PCORE Electric Company, Inc. by Hubbell Power Systems, Inc.

Effective October 1st, 2007, Hubbell Power Systems Inc. completed the purchase of PCORE Electric Company, Inc. from the existing shareholders. Founded in the late 1800's, Hubbell has a rich history of quality and innovation and today is a leader in the electrical products industry. PCORE Electric is proud to join the family of Hubbell Power Systems products which includes the well recognized brands of Anderson, Chance, Fargo, Ohio Brass and Quazite. With PCORE Electric bushings an integral component of the electrical grid, our product offering extends Hubbell Power Systems position as the industry leading manufacturer of T&D products.

For the press release announcing the transaction, please go to www.pcoreelectric.com or www.hubbell.com under the "News" section.

As a subsidiary of Hubbell Power Systems Inc., PCORE will continue to support all bushing products. There will be no changes to the part numbers, personnel at PCORE, operations of the facility in LeRoy, NY or any other support activities impacting the quality of the bushing or our customer service. The management team led by Yavuz Erkan has been retained. There are no changes to your direct contacts within PCORE or any administration functions such as purchase order submittal and account payment. All existing PCORE Electric contracts will be honored under this transaction and any contract in need of updating will be done so on a case-by-case basis. All e-mail addresses and phone numbers will remain the same until further notice.

If you have any questions regarding the transaction, please contact me via e-mail at msommer@pcoreelectric.com or call (585)-943-9794. Our goal and that of Hubbell Power Systems remains committed to providing high quality, reliable products supported with outstanding customer service to our valued customers. As a member of the Hubbell Power Systems family, we are looking to build upon our past success and enhance the value we provide.

Best Regards,

A handwritten signature in blue ink that reads "Mark Sommer".

Mark Sommer
Director of Marketing and Sales

cc: Yavuz Erkan, VP/GM
Hubbell and PCORE File